UNCLE BOBS CLUB
78th ANNUAL GENERAL MEETING

Zoom Conference

Agenda

2:00 pm **Meeting open, welcome to guests and housekeeping**

2:04 pm **Apologies**

Wayne Peacock
Frank and Rosalie Hargreaves
Wayne and Johanna Walter
William and Trish Gilmore
Helen and Kevin Potter
Pam Davies
Patricia Visentine
Barbara Thatcher

Apologies on the day

2:07 pm **Confirmation of the minutes of the 77th Annual General Meeting**

Motion: That the minutes from the meeting 20th October 2019 as circulated be accepted as a true and accurate record.

Moved: **Seconded:** **Carried:**

2:10pm **Correspondence – State Secretary Daryl Gates**

Nil

2:11 pm **State President's Report – Paul Etherington**

Motion: That the State President's report be accepted.

Moved: **Seconded:** **Carried:**

2:16 pm **State Treasurer's Report – Steve Bates**

Motion: That the State Treasurer's report be accepted and that the Audited Statement of Accounts for the period ending 30th June 2020 be adopted.

Moved: **Seconded**: **Carried**:

2:22 pm **Appointment of the Club's Auditors & Solicitors for 2020/2021**

Motion: To appoint Pitcher Partners of 19th Floor 15 William Street Melbourne to act as Uncle Bobs Club Honorary Auditors for the period 2020/2021.

Moved: **Seconded:** **Carried:**

Motion: To appoint Pearce Webster Dugdales of 4th Floor 379 Collins Street Melbourne to act as Uncle Bobs Club Honorary Solicitors for the period 2020/2021.

Moved: **Seconded:** **Carried:**

2:30 pm Guest Speakers

- Dr Ian Woodcock – RCH Paediatric Neurologist
- Professor Monique Ryan – Director, RCH Department of Neurology

2:40pm Q & A for Guest Speakers

2:45pm Presentation of Branch and Group Reports

Area	Representative	Transfer previously	Transfer on the day
Bellarine Branch	Chris Schultz	$12,000	
Bendigo Group	John Traill	$14,779.68	
Bunyip Group		$760.05	
Drouin Group			
Jarklin Group			
Nathalia Branch		$1,500	
Neerim Group			
Peninsula Group	Susy Morgan	$7,305.15	
South Gippsland Group			
St Arnaud Branch	Diane and Gordon Wright	$2,623.60	
Tyers Group			
West Gippsland Branch	Karen Lindorff		
Wonthaggi Group	John Duscher		
	TOTAL	**$38,968.48**	
		TOTAL TRANSFERRED PREVIOUSLY	**$38,968.48**
		PLUS TRANSFERRED ON THE DAY	
		GRAND TOTAL	

2:55 pm Strategic Plan

3:05 pm **Present the State Committee for 2020/2021**

Ric Blackburn	State Committee
Merve Durnaoglu	State Committee
Ron Fenech	State Committee
Linda Cron	State Committee
John Traill	State Committee
Jacqueline Priest	Assistant State Secretary
Daryl Gates	State Secretary
Steven Bates	State Treasurer
Ian Jager	State Vice President
Bronwen Lamond	State Vice President
Neil Spitzer	State Vice President
Matthew Lee	Immediate Past President

Announce State President for 2020/2021

Paul Etherington	State President

3:08 pm **Club Awards**

3:10 pm **General Business of which at least 30 days written notice has been given to the State Secretary**

Motion: State Committee recommend:
That effective from January 2021 the Annual Company Membership be increased to $250 per annum.

3:15 pm **Other business**
Nil

3:20pm **Closing of the 78th Annual General Meeting**

The 2021 AGM will be held 17th October 2021 at a time and location to be advised.

UNCLE BOBS CLUB
77th ANNUAL GENERAL MEETING

Café Zoo
23 High Street Drysdale, Vic, 3222

Minutes

Meeting Opened 2:21pm

Paul Etherington, State President opened and welcomed everyone to the 77th Annual General Meeting. Especially Nathalia Branch that stayed overnight with an early morning this morning and to those that have had the long trip from Bellarine.

Present:

As documented.

Apologies:
- Trish and Bill Gilmore
- Rosalie and Frank Hargreaves
- John and Marli Traill
- Bronwyn Lamond
- Ian Jager
- Robyn Rodriguez
- Michelle Howell 7 Eleven
- Bendigo Branch
- Garry Edwards Freemasons Victoria

by Daryl Gates (State Secretary)

Confirmation of Previous Minutes

Motion: That the minutes from the meeting 21st October 2018 as circulated be accepted as a true and accurate record.

Moved: Andrew McLean **Seconded:** Paul Taylor **Carried** Yes

1. **Correspondence – Daryl Gates, State Secretary**
   Nil to report

2. **State President's Report – Paul Etherington**

   Welcome to our special guests and those who have travelled some distance to attend, your attendance is very much appreciated

   This year has been one of very many challenges to the Club, with many obstacles thrown up against us, but nevertheless, the Club was able to provide assistance exceeding $522,600 during the year, including an exception sum of $508,077 to the RCH Good Friday Appeal. We should all be very proud of what has been achieved through the exceptional hard work of not only our members, but our friends, associates, volunteers and staff. The 'fundraising' community remains under high scrutiny by today's society and we are no different as we endeavor to control expenses whilst continuing to maintain our fundraising efforts. We have said it before, our Club

has an aging member and volunteer base and it is getting harder to attract new members and volunteers to the Club. There are so many other worthy charities seeking volunteers and it is very much a competition with them to attract new members. But unless we are successful, the ongoing sustainability of the Club cannot be assured, and I ask all members to continue their endeavours to recruit new members and volunteers.

At this meeting last year, I was able to advise that the Club had recruited a new Executive Officer, Janene Blanchfield Brown, however, Janene subsequently decided that she was unable to continue in the role. In addition, shortly after our last AGM, our Membership and Fundraising Officer, Stacey Ramadge decided to pursue other interests, not the least being the start of her family and I am pleased to advise that last Thursday, Stacey & her husband Terry welcomed their first child, Tucker Garry Ron Ramadge. Ian Ross agreed to join the Club as our Marketing & Support Co-Ordinator whilst we sought to recruit a new Executive Officer and Membership & Fundraising Officer. This basically meant that as we approached the 2019 GFA, we had lost our total experience and knowledge within our Support Office. Fortunately, we had members of State Committee who very much stepped up and contributed massive hours to fill the gaps and I would very much like to sincerely thank them for all their efforts, it was very much appreciated. Given what we had been through, if anyone had said to me that we would break the 2018 GFA contribution, I would have laughed but I obviously underestimated the desire of our members and volunteers. We were also fortunate to recruit a new Executive Officer, Sarah Parke who commenced with us 3 weeks out from the GFA – what a baptism of fire, and Sarah certainly saw the best and worst of us. Sarah also put in exceptional hours leading up to the event and to say her "learning curve" was very steep would be an understatement. Sarah was able to bring a friend in to assist with the preparations for the Appeal and that friend also became a volunteer on Good Friday. She was aware that the Club was recruiting a new MFO and she applied for the position through the recruitment agency and I am very pleased to advise that Kelli Ewer was successful and has joined our team which was fortunate as Ian decided to resign from his role at the end of May. Both Sarah and Kelli know the challenges that they face in coming up to speed in what the Club is all about as they move to achieving their respective goals, with particular emphasis on our need to increase our fundraising capacity not only to assist in meeting future requests for assistance, but to also ensure the ongoing sustainability of the Club.

Sadly, the Club has once again lost several members during the year, and only recently, we mourned the sad passing of one of the stalwarts of the Peninsula Group, Val Kleinig. Val was the wife of Clem Kleinig as was not only a Life Member, but also a holder of our highest award, the Meritorious Service Award. Both Val & Clem were the backbone of the Peninsula Group for many, many years and Val was a highly respective and valued member of the local community and her local church. Could I ask you all to please stand as we have 1-minute silence in memory of all our members who have passed.

Finally, I would on behalf of the Board, I would like thank all our members, volunteers, our Corporate partners such as 7-Eleven Stores, Freemasons Victoria, MFB, CFA and many others for all their hard work over the past 12 months – if it weren't for your efforts, this great Club would not exist and we could not continue our work in supporting Children's health in Victoria. Thank you to my team for all your efforts and dedication, and I would like to particularly thank our retiring member Sarah Meney who is stepping down due to the arrival of her first child – it must be something to do with the name Sarah, with former board member Sarah Schultz also welcoming her first child earlier this year. I suppose this is one way to recruit new members, but I hope this is not a sign of this to come, right Sarah Parke! I would also like to welcome to the Board 2 new members, well one new and one returning being Daryl Gates who has stepped into the State Secretary role and Steven Bates who has agreed to take on the role as State Treasurer with Zoe Leyden stepping back to be Assistant State Treasurer due to the recent illness of her husband Darren who is recovering slowly but surely.

Motion: That the presidents report be accepted.

Moved: Greg Reaburn **Seconded:** Jacquie Priest Carried. Yes

3. State Treasurer's Report – Zoe Leyden

2018/19 year has been a bit of a challenge for UBC we again however raised over half a million dollars for the Good Friday Appeal. Which is an incredible effort as Paul said we faced many challenges. We should be really proud of that achievement.

Not only do we support the Good Friday Appeal we have also donated money to the Bendigo Special Development School, Murdoch Research Institute. We have also donated to a family an amount for a girl integrating in socialising after being a victim of domestic violence. This is something that we have become aware of is the mental health of our children. Something that we would like to look into further included in Children's Health.

We have been able to help with the retrofit of a bathroom for a teenage boy with severe disabilities. As the NDIS was not as helpful. It was preventing him coming home and preventing him to live a better life than being in hospital. These are things that we would like to concentrate on, with your help with all your fundraising efforts. We should all be very proud of each other for the commitment and dedication that everyone has made towards UBC. Your efforts have been incredible continuing to support Children's Health in Victoria.

The finances show a loss of over $100,000 this year. This is due to the collection of funds for UBC has not been enough to cover our expenses. We would like to continue this requires staff and that all comes with an expense.

Many of our directors, as Paul stated, have volunteered a lot of their time in a large quantity trying to fill in that space of where we haven't had staff. Obviously going forward we are going to need to get administration staff in so that Kelli can get out on the road to really help support Branches and Groups. We need to be really mindful of the climate that we are coming into in the way of charities. We have just seen the loss of high-profile charities. People are becoming more interested in where their money is going and what charity they are putting into. We have to be really mindful of that and look at the way that we are doing things. Different ways of putting our brand out there.

That is the really big challenge of head office and we really want to be able to support all branches and groups in doing that. We now have our new staff Sara and Kelli. They have been working very hard on the CRM to help going forward. So that we have all our members and volunteers in one base and that way Kelli can be out on the road and the admin staff can be her backup and support.

We could not have a better group of members and volunteers here at UBC and although we have had a loss. We are going to work obviously really hard to make sure that we can fight through this particular time. I'm sure we can. We have been very lucky in the past and again this financial year. Thanks to a generous donation toward our staff wages. That is something that we have to keep in mind as we move forward that we have to cover fundraising for UBC not just Good Friday.

We could not be prouder of our volunteers and members we would not be here without your help and assistance. It is incredible what you all do for UBC and I know that we can work really hard together to ensure a successful sustainable future for the club.

I would like to take this opportunity to say thank you to UBC for allowing me to be the treasurer over the last three years. It has been an incredible experience for me and hopefully for UBC. Thank you!

Motion: That the State Treasurers report be accepted and that the Audited Statement of the Annual Statement of Accounts for the period ending 30th June 2019 be adopted.

Moved: Matthew Lee **Seconded**: Steve Bates **Carried**. Yes

4. Appointment of the Club's Auditors & Solicitors for 2019/2020 – Paul Etherington

Motion: To appoint Pitcher Partners of 19th floor 15 Willian Street Melbourne to act as Uncle Bobs Club Honorary auditors for the period of 2019/2020.

Moved: Kelly Reaburn. **Seconded:** Greg Reaburn **Carried.** Yes

Motion: To appoint Pearce Webster Dugdales OF 4TH FLOOR 379 Collins Street Melbourne to act as Uncle Bobs Club Honorary Solicitors for the period 2019/2020

Moved: Andrew McLean **Seconded:** Matthew Lee. **Carried.** Yes

5. <u>Fundraising Report – Kelly Reaburn</u>

Firstly, thank you to everyone.

Fundraising this year has definitely been a fun element in that we have been up, down, and around the merry-go-round.

This year, Paul has already explained the scenario. Good Friday to be the success that it was absolutely incredible. To all the branches and groups, you obviously play a massive part and we thank you for all your time and dedication. We obviously would not have been able to do this without the support of Freemasons Task Force, Altus Traffic, 7 Eleven, CFA, MFB and All Trade Uniforms giving us a reduced cost in our uniforms as well as Smooth Developments for our website.

It has been a hard year. Hearing that we have a loss is exceptionally hard. While we appreciate all the hard work and we never underestimate the effort that goes in. Our focus and energy need to change. We have a proud history of supporting so many institutions and facilities all over Victoria. We have been fortunate enough to be bequeathed funds but it doesn't help. The interest-rates do not help us cover our overheads. We need to change otherwise we will not survive.

Society has changed. Volunteering is getting harder and yet there are so many people that feel isolated because they're not part of the club. We as a club need to tap into local and state government grants. We need to look at the Digital world. We need to talk to corporates. We need to look at one or two major events a year to survive.

This is all outside the amazing work that our branches and groups do day in and day out. Bellarine and Nathalia continue to thrive in a challenging time. I congratulate you and hope that we can learn from you.

One of the systems we have been working on in the office is the CRM (Customer relationship Management System). This stores all of our volunteers and members into one system so that we can actually have a very accurate record of who is been a part of our club for the last 77 years. What has been contributed, given, donations. This is so that we can help with leverage of skills and knowledge that we have at the moment. So that we can be far more efficient in the office. The CRM will be worked with head office for the next 12 months with anticipation that it will be rolled out to the branches and groups as it is an online system. This will assist branches and groups managing members and volunteers.

6. Presentation of Branch, Group and Zone reports

Bellarine Branch
Chris Shultz thanked Paul and the BBQ team for always being out there. Sarah Shultz, as the newly appointed treasurer, handed over a cheque for $12,000. A lot of this money is from the sales of the recent AFL posters. Grand final day at the MCG we went up as a team and sold out of Good Friday supplied posters. Also, the day after the grand final.

Bendigo Branch
Daryl Gates spoke on behalf of Bendigo branch.

We have no one from Bendigo here today they apologise for that they did want to come.

This is another group/branch having trouble. It's Victoria wide all branches and groups are going through tough times at the moment.

On that note I'm just going to say. Kelli has done a lot of hard work on the CRM and our membership, after going through several lists, from 1500 odd members, we are now down to 450.

I will say to that is we have a little competition going on. Bellarine themselves have won $100 voucher; Bendigo has won $100 voucher. This voucher is for branches and groups but is also for the individual member who signs the greatest number of members.

I came back a state secretary in 2009 and I started pushing that everyone of us should sign up at least one person a year. If we sign one person a year we will double. I was quite shocked to get a report that we only have 450 active members. That is very disappointing I'm sorry I'm with Kelly Reaburn I am also very upset hearing our numbers and financials. We have all got to try a bit harder I know it is not easy, it is not the right climate.
What we have to realise is that when we had a membership cost of $5.75, we had people that would volunteer on Good Friday and we didn't chase them for a membership. That is us we have let ourselves down and if we don't do something about it, we will fold. We are looking at a one-way street at the moment it's all downhill, I am sorry to bring doom and gloom. All the branches and groups, we are all struggling. We now have to consider looking outside the box.

Paul Etherington spoke. It's not all doom and gloom. Once again, the CRM it's proving that we have less membership than what we thought as we are now becoming up-to-date. With all the many lists that we have had provided to us we thought we were up to date but we are learning that we are not. There has been a lot of duplications and other reasons of members passing away and haven't been removed from the list. People have even moved away. It's up to each

one of us to try and promote the club anyway that we can. Particularly in Bendigo where we need to get new young blood into the branch.

Area	Representative	Transfer previously	Transfer on the day
Bellarine Branch		34866.05	12,000.00
Bendigo Branch		75549.55	
Bunyip Group		12053.90	
Craigieburn Group		0	
Drouin Group		0	
Gippsland Regional Zone		0	
Jarklin Group		469.60	
Kyabram & District Branch		0	
Nathalia Branch		13218.30	
Neerim Group		2700.00	
Peninsula Group		92418.85	
South Gippsland Group		24782.65	
St Arnaud Branch		4494.60	
Tyers Group			
West Gippsland Branch		35151.19	
Wonthaggi Group		31310.20	
	TOTAL	**327,044.89**	12,000.00
		TOTAL TRANSFERRED PREVIOUSLY	**$327,044.89**
		PLUS TRANSFERRED ON THE DAY	$12,0000.00
		GRAND TOTAL	**$339,044.89**

Motion: to adopt the Branch and Group reports as tabled.

Moved: Sarah Shultz **Seconded:** Andrew McLean **Carried.** Yes

7. <u>Presentation of the State Committee for 2019/2020 – Lyn Willey</u>

Jacqueline Priest	State Committee
Greg Reaburn	State Committee
Kelly Reaburn	State Committee
John Traill	State Committee
Zoe Leyden	Assistant State Treasurer
Steve Bates	State Treasurer
Daryl Gates	State Secretary
Ian Jager	State Vice President
Bronwen Lamond	State Vice President

Neil Spitzer	State Vice President
Matthew Lee	Immediate Past President
Paul Etherington	State President

Lyn Willey congratulated the incoming committee. Welcome everybody into beautiful Bellarine.

8. **General Business of which at least 30 days written notice has been given to the State Secretary**

   Nil

9. **MOTION REQUIRED:**
   It is proposed by State Committee that a motion is put forward to increase the annual Adult membership subscription to $20.00 pa

   Motion: To increase the annual Adult membership subscription to $20.00 pa from January 1st 2020.

   Moved: Matthew Lee **Seconded:** Neil Spitzer **Carried.** Yes

10. **Other business**
    Nil

The 2020 AGM will be held Sunday 18th October 2020 at a date and location to be advised.

Meeting closed: 2:59pm

Certified a true and accurate record: **Date:**

_____ _____